Taming transformation. Together.

Autodesk's Consulting System Integrator (CSI) Program Overview

What is it? The Autodesk CSI partner program is an ecosystem of external consulting and services firms with expertise in combining Autodesk technology with best-practice business processes to solve customers' complex business problems.

Why does it exist? Customers find greater ROI and effectiveness when they combine Autodesk's technology with business process optimization and transformation. The CSIs focus on process and system integration issues.

Autodesk created a partner ecosystem to include consulting system integrators (CSI) to extend the value of its solutions, and provide greater geographic coverage in order to better serve the Autodesk customer. By working with these world-class consulting companies, Autodesk customers can take advantage of the CSI partner's experience to help improve their most complex and business critical processes. Many of the company's goals, such as supply chain optimization, superior asset performance, sustainable and zero-waste urban designs require significant business process transformation. Large clients also have expectations that transcend traditional engagement models of software sales – they require an integrated end-to-end solution

Often, when companies adopt new technologies, they need to think differently about their process workflows, how they are managed, and how the results can be measured. Many existing and potential Autodesk customers are facing new challenges from global competition. So, in order to fully realize the advantage of Autodesk technology, the Autodesk customer needs to go beyond just learning to use the tools. They truly need to change the way they run their business, which CSI partners can help them realize.

The Autodesk CSI Partner Program enables our CSI Partners to:

- Meet the demands of enterprise-class customers that are facing global business challenges by delivering world-class integration and implementation services, and fully align their business processes
- Help customers meet their needs in managing design changes and process transformation: collaboration, data analysis, lifecycle management, and system integration
- Deploy a full spectrum of solutions that include asset and building information modeling and planning, decision analytics, and information platforms
- Empower customers to undertake sustainable, zero-waste design, modeling, infrastructure planning, and manufacturing

Through the CSI Partner Program, Autodesk recruits, follows a comprehensive vetting process, and manages an ecosystem of leading consulting firms to empower them to take full advantage of our technology and be a leader in process transformation. We are proud of the strength and depth of the entire suite of Autodesk products, and how our partnerships with CSI partners provide new opportunities for growth for all stakeholders.

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